

MAY 2014

**P/ID 77587/
PMBG3/PMSP3**

Time : Three hours

Maximum : 100 marks

PART A — (5 × 6 = 30 marks)

Answer any FIVE questions.

1. What are the constrains in port pricing?
2. How to calculate the marginal cost of a port call?
3. What are the various pricing systems applied in the world port dues?
4. What are the characteristics of the supply of port services?
5. Why is good statistical system is needed in ports?
6. What is the procedure for calculating port charges?
7. Explain the guidelines for application of new port charges.
8. Explain the need for port financial statements.

PART B — (5 × 10 = 50 marks)

Answer any FIVE questions.

9. Enumerate the status of port authorities in India.
10. Trace the practice of strategic port pricing in India.

11. Discuss the requirements of good pricing system.
12. What are the risk involved in cost benefit analysis for port environmental security investments?
13. What are the strategies needed for maximising the revenues in ports?
14. Discuss the guidelines for the application and presentation of new port charges.
15. What are the problems in the calculation of cost in ports?
16. What are the advantages and disadvantages of cash flow analysis?

PART C — (1 × 20 = 20 marks)

Compulsory

17. How the fund flow statement prepared in ports?
Give answer with imaginary figures.
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