

MAY 2016

**P/ID 77557/PMBN1/
PMSN1/MBNN1**

Time : Three hours

Maximum : 100 marks

PART A — (5 × 6 = 30 marks)

Answer any FIVE questions.

1. Explain the advantages of payment method by Documentary Credit.
2. Explain the formalities for getting Packing Credit?
3. What are Trading Houses? Explain the different types of Trading Houses.
4. List down the functions of Bill of Lading.
5. Give a note on EPCG scheme.
6. What is cargo insurance? Explain its advantages.
7. What are Commodity Boards? List out the boards in India.
8. What are EPZ? Mention any three EPZ in India.

PART B — (5 × 10 = 50 marks)

Answer any FIVE questions.

9. Describe the procedure and documents needed for Shipment of Cargo.
10. Explain briefly the various Payment terms used in Export trade.

11. Discuss the characteristic features of INCO terms.
12. Explain the functions of State Trading Corporation and its subsidiaries.
13. Explain the self certification scheme for Pre-shipment inspection.
14. What is the rationale of Export Trade control? Explain the different types of control exercised on exporters.
15. Describe the role and functions of Export Promotion councils.
16. Discuss the procedure involved in custom clearance of export cargo.

PART C — (1 × 20 = 20 marks)

Compulsory

17. "India's Foreign Policy is instrumental or detrimental in promotion of India's Foreign trade". Illustrate your answer.
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