



**LOYOLA COLLEGE (AUTONOMOUS), CHENNAI – 600 034**

**B.Sc. DEGREE EXAMINATION – STATISTICS**  
**www.downloadmela.com**  
**SECOND SEMESTER – APRIL 2016**

**CO 2107 - BUSINESS PROCESS AND MANAGEMENT**

Date: 26-04-2016  
Time: 01:00-04:00

Dept. No.

Max. : 100 Marks

**SECTION – A**

**Answer ALL questions**

**( 10 x 2 = 20 )**

1. What is meant by Material Management?
2. Mention any two merits of using ERP software in Sales and Marketing.
3. Who is responsible in managing the change?
4. Bring out the meaning of Human Resources Information System?
5. Name any four non-recurring costs involved in the ERP installation.
6. What is the uniqueness of Vanilla ERP implementation?
7. What is TCA? Who are its participants.
8. What are the various sources of short term fund?
9. What is Cash Management Module?
10. Write note on Expired Lot.

**SECTION – B**

**Answer any four questions**

**( 4 x 10 = 40 )**

11. Explain the activities involved in the Material Cycle Process.
12. What is the role of IT in the Human Resource Management?
13. Draw TCA Data Model and explain.
14. Briefly explain the major components of TCA.
15. Bring out salient features of Computer-Integrated Quality Management.
16. What are the functions that ERP renders to Serial Control?
17. Outline the importance of the Financial Management.

**SECTION – C**

**Answer any TWO questions**

**( 2 x 20 = 40 )**

18. Bring out the various dimensions of Sales Management Processes.
19. Enumerate the various stages of Change Management.
20. Explain the Business Process Integration with respect to ERP.
21. In what way the General Ledger supports ERP Modules?